Plan & Launch Podcast Ad Campaigns

7	Define Your Goals
J	Know what success looks like—brand lift, conversions, or both?
]	Know Your Audience
J	Pinpoint who you're trying to reach—and where they're already listening.
]	Set a Smart Test Budget
	Start with enough shows to compare performance and spot patterns.
	Choose Your Buying Strategy
	Balance control, reach, and efficiency with direct, network, or programmatic buys.
	Craft Your Creative
	Write ad copy that fits the host's voice—and makes your CTA unforgettable.
	Launch and Track Intelligently
	Use promo codes, pixels, and landing pages to measure what's really working.
	Review, Learn, and Optimize
	Double down on top performers—and tweak creative, offers, or
	placements to improve.